

The first step in becoming a Galexis industrial partner

Through our Galexis distribution centers and our partner UFD in Ticino, we supply as full wholesaler pharmacies, doctors, chemists, hospitals and homes. At Galexis, we have a full and attractive range of pharmaceuticals (RX), OTC, medical practice and laboratory supplies, parapharmaceuticals and medical technology products.

Comprehensive logistics services are our core business. For example, we can support you with small volume logistics, collection of goods, returns handling and lots more.

Galexis can also support you with promotional services. However, market development remains your responsibility. Please contact us for further information or quotes.

As a potential industrial partner for Galexis, please submit the following documents:

- ✓ Legally required authorisations (FOPH, Swissmedic) or declaration of conformity
- ✓ Commercial Register certificate (CH companies)
- ✓ GTCP read and accepted
- ✓ Completed questionnaire (below)
- ✓ Sample invoice

Contact

Company

Surname/first name of contact

Street

Postcode

City

Language of correspondence

DE FR IT EN

Company headquarters in

CH EU Outside EU

Legal structure of company

AG GmbH Sole trader

Product range

Category/categories

- Goods for resale Galexis own use Own brands Medical supplies
 Pharmacies' own use

Product category (main focus)

- Swissmedic RX products Practice and lab supplies Nutrition/nutritional supplements
 Swissmedic OTC products Consumer Cosmetics
 Other

Product range (approx. number of references)

- <5 <10 <50 <100 >100

Are there pharmaceutical codes for these products?

- Yes No

Expected sales / turnover in Swiss healthcare market

Existing marketing

Distribution policy

- Specialist retailers Bricks & mortar retailers Online shops
 Pharmacies/chemists
 Doctors
 Hospitals/residential homes

Market development

- | | | | |
|--|--------------------------------------|--|--|
| <input type="checkbox"/> Pharmacies/chemists | <input type="checkbox"/> Doctors | <input type="checkbox"/> Hospitals/residential homes | <input type="checkbox"/> End consumers |
| <input type="checkbox"/> Print | <input type="checkbox"/> Print | <input type="checkbox"/> Print | <input type="checkbox"/> Print |
| <input type="checkbox"/> Online | <input type="checkbox"/> Online | <input type="checkbox"/> Online | <input type="checkbox"/> Online |
| <input type="checkbox"/> Field sales | <input type="checkbox"/> Field sales | <input type="checkbox"/> Field sales | <input type="checkbox"/> Multimedia |
| No. of employees | No. of employees | No. of employees | <input type="checkbox"/> Outdoor |
| <input type="checkbox"/> Wholesaler | <input type="checkbox"/> Wholesaler | <input type="checkbox"/> Wholesaler | |

Planned marketing investment for entire Swiss market

Existing partnerships with customer groups

- Yes Which?
 No

- General Terms & Conditions of Purchase read and accepted - www.galexis.com/aeb-en

Place, date

Signature

Attachments

- Legally required authorisations (FOPH, Swissmedic) or declaration of conformity
 Commercial Register certificate (CH companies)
 Sample invoice
 Product and price list

Please note: We will review your enquiry and contact you again if we require any further clarification.

Galexis AG · Purchasing

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